

ELON UNIVERSITY

SCHOOL *of* LAW

MEMORANDUM

To: Elon Law Students

From: Andy Haile and Tom Molony and John Flynn

Date: May 2022

Re: Course Selection for Students Interested in Business and
Transactional Law

This guidance on course selection and sequencing may be helpful for students interested in pursuing a career in business and transactional law.

Essential Courses

The following courses are **essential** to a business and transactional law practice. Students interested in such a practice should take **all** of them.

Business Associations (required)
Business Drafting
Commercial Law: Secured Transactions
Entity Taxation
Income Taxation
Securities Regulation

To provide a solid foundation for other electives, we recommend taking the courses listed above in the following sequence:

First Year
Business Associations
Second Year
Income Taxation
Business Drafting
Third Year
Entity Taxation

Commercial Law: Secured Transactions may be taken during the second or third year.

Securities Regulation may be taken during the Fall trimester of the second or third year. Because the course **may not be offered every year**, students should take the course in the Fall Term of the **second year** if it is offered then.

High Priority Courses

The following courses are **very important** to a business and transactional law practice. Students interested in such a practice should take both of them (to the extent offered and subject to enrollment limitations).

Accounting for Lawyers
Negotiations

Priority Courses

The following courses are **important** to a business and transactional law practice. Students interested in such a practice should take as many of them as possible (to the extent offered and subject to enrollment limitations).

Bankruptcy
Commercial Law: Sales
Intellectual Property
Mergers and Acquisitions
Small Business & Entrepreneurship Clinic

Beneficial

The following courses may be useful to a business and transactional practice.

Closely-Held Business Enterprises
Commercial Law: Negotiable Instruments
Employment Law
Environmental Law
General Externship
International Business Law
Internet Law
Law Firm Management
Trade Secret Law

Please contact any of us with any questions about our recommendations.

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