

ELON UNIVERSITY

SCHOOL *of* LAW

MEMORANDUM

To: Elon Law Students

From: Andy Haile and Tom Molony and John Flynn

Date: May 2023

Re: Course Selection for Students Interested in Business and
Transactional Law

This guidance on course selection and sequencing may be helpful for students interested in pursuing a career in business and transactional law.

Essential Courses

The following courses are **essential** to a business and transactional law practice. Students interested in such a practice should take **all** of them.

Business Associations (required)
Business Drafting
Commercial Law: Secured Transactions
Entity Taxation
Income Taxation
Securities Regulation

To provide a solid foundation for other electives, we recommend taking the courses listed above in the following sequence:

First Year
Business Associations
Second Year
Income Taxation
Business Drafting
Third Year
Entity Taxation

Commercial Law: Secured Transactions may be taken during the second or third year.

Securities Regulation may be taken during the Fall trimester of the second or third year. Because the course **may not be offered every year**, students should take the course in the Fall Term of the **second year** if it is offered then.

High Priority Courses

The following courses are **very important** to a business and transactional law practice. Students interested in such a practice should take both of them (to the extent offered and subject to enrollment limitations).

Accounting for Lawyers
Negotiations

Priority Courses

The following courses are **important** to a business and transactional law practice. Students interested in such a practice should take as many of them as possible (to the extent offered and subject to enrollment limitations).

Bankruptcy
Commercial Law: Sales
Intellectual Property
Mergers and Acquisitions
Small Business & Entrepreneurship Clinic

Beneficial

The following courses may be useful to a business and transactional practice.

Closely-Held Business Enterprises
Employment Law
Environmental Law
General Externship
International Business Law
Internet Law
Law Firm Management
Trade Secret Law

Please contact any of us with any questions about our recommendations.

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