

ELON UNIVERSITY  

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SCHOOL *of* LAW

**MEMORANDUM**

To: Elon Law Students

From: Andy Haile and John Flynn

Date: August 2024

Re: Course Selection for Students Interested in Business and Transactional Law

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This guidance on course selection and sequencing may be helpful for students interested in pursuing a career in business and transactional law.

**Essential Courses**

The following courses are **essential** to a business and transactional law practice. Students interested in such a practice should take **all** of them.

- Business Associations (required)
- Business Drafting
- Commercial Law: Secured Transactions
- Entity Taxation
- Income Taxation

To provide a solid foundation for other electives, we recommend taking the courses listed above in the following sequence:

<b>First Year</b>
Business Associations
<b>Second Year</b>
Income Taxation
Business Drafting
<b>Third Year</b>
Entity Taxation

**Commercial Law: Secured Transactions** may be taken during the second or third year.

### **High Priority Courses**

The following courses are **very important** to a business and transactional law practice. Students interested in such a practice should take them (to the extent offered and subject to enrollment limitations).

- Accounting for Lawyers
- Negotiations
- Securities Regulation

### **Priority Courses**

The following courses are **important** to a business and transactional law practice. Students interested in such a practice should take as many of them as possible (to the extent offered and subject to enrollment limitations).

- Bankruptcy
- Commercial Law: Sales
- Intellectual Property
- Mergers and Acquisitions
- Small Business & Entrepreneurship Clinic

### **Beneficial**

The following courses may be useful to a business and transactional practice.

- Employment Law
- Environmental Law
- General Externship (with a business law focus)
- International Business Transactions
- Internet Law
- Law Firm Management

Please contact either of us with any questions about our recommendations.

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